# Partnership Levels:

Unrestricted grant funds are getting harder to find and too many groups are competing for the available money. In this type of climate, it is tempting for nonprofits to seek money wherever they can find it, causing some to veer off course. It is imperative that we have the funds to cover our operational expenses. That is why Valor has examined our funding strategy closely and become more disciplined about the way that we raise money. We are committed to our Christ-centered focus and will never take money that restricts us from sharing biblical truth or the hope of Jesus Christ.

It costs us roughly \$650 per client to process their request and meet a portion of their financial need. If you would like to help, please lend your support and become a partner in our efforts. Or better yet, consider us an extension of your Church. We are not asking for you to add even more spending to your current budget. Rather, we believe the funds you have already set aside for benevolence can be used in a more productive way.

### Level 1: Pathway

Valor offers additional volunteer opportunities at no charge to members of your congregation who would like to disciple or "mentor" people outside the walls of the church. "The harvest is plentiful, but the workers are few." Consider us a local "mission field." We also offer youth service opportunities.

#### Level 2: Portal

At your request, our trainers will come to your church and teach life development classes or biblically-based workshops or conferences to your congregation and special guests. We also offer specialized training to develop your staff and volunteers. Prices vary depending on the size of the group and number of trainers requested. Please refer to the table on next page for current rates.

# TRAINING FEES

Number of Trainers	Price per Hour
1	\$35
2 or more	\$30 each

To find out what classes and workshops are offered or to schedule training at your location, please contact Alan Smith, Personal Development Coordinator at 240-329-9387 ext. 291, or email alan.smith@thevalorcenter.org. Most classes require the use of audio/visual equipment such as computer, projector, sound system, DVD player, etc. Make sure you tell us if you do not have this equipment available for our instructors use. Instructors may also need access to the internet.

We require churches to follow our class registration and check in procedures to track attendance and gather contact information. Surveys will also be distributed to participants at the end of each class. In some instances, books, class materials, and/or handouts will be used to enhance the learning experience. Charges for these items will be paid for by the church prior to the date of training. Please note: If you prefer, we can send electronic files of handouts by email so your staff can print and prepare for class use.

#### Would you like to learn more about our operational excellence program?

Operational excellence exists when problem-solving, teamwork, and leadership results in the ongoing improvement in an organization. The process involves focusing on the stakeholder's needs, keeping the employees positive and empowered, and continually improving current activities. Maybe your organization struggles to respond to rapidly changing demands and needs. Maybe you're having trouble maintaining or reducing operating costs. Maybe it's sustaining performance improvements year after year or maybe it's attracting and empowering outstanding employees. Our experienced staff can show you how to bring personal transformation and system transformation together for maximum results. We offer training, consulting, and development in the following areas:

- Human Resources
- Productivity
- Strategic Planning
- Marketing/Public Relations
- Outreach Development
- Administration
- Compliance
- Fundraising
- Grant Writing
- Worship Technology
- Security and Privacy
- Bookkeeping



To assist you in reaching your goals, we encourage excellence, not perfection. Our methods work. With the Valor approach to Christ-centered operational excellence, we can help you make dramatic performance enhancements that directly impact stakeholder satisfaction, drive improvements in administrative processes throughout your organization, begin using new tools and techniques that will help you work smarter, not harder, build high-performing teams to execute faster and deliverable results, achieve a sustainable competitive advantage, and celebrate and recognize successes,

Find out more by visiting **www.valorexcel.com** today! contact Lori Wriston at 240-329-9387 ext. 287, or email lori.wriston@thevalorcenter.org for pricing.

Would you like to host a worship event at your church? If so, our team and worship band, UpFront, can work with you to host a "Hearts Cry" or "Encounter" worship events.

- Our music is a harmony driven rhythmic blend of acoustic and rock with a single purpose to bring glory and praise to God.
- We can work with your existing equipment or bring our own.
- The costs are minimal and many cover it with a love offering.

Visit **www.upfrontworship.com** for more details or contact Steven Wriston by calling 240-513-8048 or email at steven.wriston@thevalorcenter.org.

We also rent our 16x20 stage, lighting and/or sound equipment to organizations for various events throughout the year. Contact Lori Wriston at 240-329-9387 ext. 287, or lori.wriston@thevalorcenter.org for more information or to reserve the stage for your special occasion. **Please note:** Organizations must provide proof of insurance and sign a hold harmless agreement in order to rent the stage.



## **Level 3: Principal**

**\$1500** per year/**\$125** per month/**\$4.11** per day provides you with a quality comprehensive vetting service for those occasions when people come directly to your church to ask for financial aid. This will help you save your valuable resources for those truly in need.

- You will have the ability to speak with our experienced staff by email or phone during regular business hours so you can make timely and informed financial aid decisions.
  - Helpful resource information available right at your fingertips.
- Up to (2) Valor Hour Presentation Events per year at your church at your request.
- Promotion of your church to our clients as they look for a new church home.
  - This includes exposure on our website with hot links from our site to yours.
  - We will also list you in our client take home packets.
  - Ability for you to market your church at the Valor Crisis and Training Center and provide your brochures and literature for our clients.

#### Level 4: Pillar

\$3000 per year/\$250 per month/\$8.22 per day gives you the ability to refer people directly to Valor which allows for your church to provide a well stewarded plan of action for those seeking benevolence assistance. Valor would serve as an extension of your churches' benevolence ministry, and our Christ-centered staff will work with those in need who were led to you seeking help to overcome their financial crisis.

- Delegates complex financial crisis requests from unequipped church staff to Christ-centered experts.
  - Retains relationship of your church as the spiritual connection point.
  - Evaluates each of your benevolence candidates to offer financial as well as practical support.

### Level 4: Pillar

- Provides your church with weekly care and progress reports on each referral by email.
- Priority appointment scheduling for your benevolence candidates, within three days of their contacting Valor for assistance.
- Up to (4) Valor Hour presentation events per year at your church at your request.
- One life development class, specialized training, or workshop per quarter at your church at no charge.
- Promotion of your church to our clients as they look for a new church home as referenced under "Level 3: Principal."

If you have more questions, please check out our FAQs page at www.thevalorcenter.org/supportus

This page covers additional details on volunteering, donating, advocacy, and how to pray for Valor Ministries. You can also email info@thevalorcenter.org or call Lori Wriston at 240-329-9387, ext. 287.

GOT Questions

